



FOUNDED: 1994

OWNER: Mark Steven Pope, Founder & CEO

Bounty Hunter Catalog



HISTORY:

Bounty Hunter Catalog



Mark Steven Pope, Founder & CEO

Mark Pope began traveling through Napa Valley in 1994, wanting to bring a luxury-with-a-blue-jean-lifestyle approach to fine wine buying. He acquired top wine from elite producers and proceeded to showcase them through his award-winning Bounty Hunter Rare Wine & Provisions Catalog. Today, he mails the catalog to 2.5 million of his closest friends, offering the finest wines, wine-centric provisions and wine clubs.

Catalogs are published each Spring and Fall.

LOCATION:

975 First Street Napa, CA 94559
 800.943.9463
www.BountyHunterWine.com

WINE CLUB OFFERINGS:

Most Wanted Club

\$600 max. per Quarter

Reference Pack

\$89.95 – \$149.95 per Quarter

Whiskey Runner

\$89.95 – \$149.95 per Quarter

Each club contains rare and boutique wines from established producers and rising superstars not generally made available to other customers or the public.

Receive 24 exceptional and rare wines per year, (6 bottles quarterly)

Example of wines: 2004 Lewis “Reserve” Cabernet Sauvignon, 2005 Hourglass Cabernet Sauvignon

3 bottles of a specific varietal

Schedule: June – Pinot Noir / September – Syrah & Shiraz / December – Cabernet Sauvignon / March – Chardonnay

2 bottles – one single malt or blended Scotch whisky and one international whiskey

Example: Port Charlotte “PC7” Single Malt Whisky, Michter’s 10 year-old Single Barrel Bourbon

The Double Barrel Club

\$299 Per Month

Killer Cab Club

\$149 Per Month

Club Pinot

\$139 Per Month

California Connection Club

\$139 Per Month

Gold Standard Club

\$139 Per Month

Silver Spur Club

\$99 Per Month

Bronze Star Club

\$49 Per Month

Each month – 3 bottles (Californian/International)

Each month – 3 bottles top shelf Cabernet/Cabernet-based blends

Each month – 3 bottles Pinot Noir from around the world

Each month – 3 bottles of rock star California reds.

Each month – 3 bottles of our best reds, or two reds & one white

Each month – 3 bottles of great reds, or two reds & one white

Each month – 3 bottles of great wine, two reds & one white



Bounty Hunter Wine Brands



HISTORY:

Bounty Hunter Brands

In 1999, Pope began to buy bulk wine to bottle for his catalog, and in 2003 made the switch to producing fine wines on his own. Today, with his winemaker, Timothy Milos, he sources some of Napa Valley's finest grapes. Bounty Hunter currently bottles fourteen brands only available through the catalog, at the Wine Bar or online.

WINEMAKER:



Timothy Milos, Winemaker

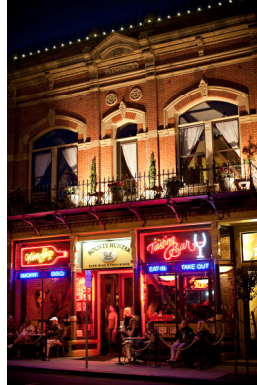
A fifth-generation native Californian, Timothy Milos studied winemaking and viticulture at the University of California at Davis, taking time off to work harvests at Napa Valley's esteemed Stags Leap Wine Cellars and Opus One. He has made wine at S. Anderson Vineyard, Cliff Lede Vineyards, and Girard Winery, among other properties, with a season off as consulting winemaker at Dromana Estate in Australia. In 2004, Milos founded VINO di Milos, LLC, with fellow winemaker Marco DiGiulio, to produce top-quality bottlings for a dozen luxury brands in Napa and Sonoma counties, including the Justice Series and other Bounty Hunter labels.

WINES:

Bounty Hunter produces wines with winemaker Tim Milos under a variety of labels (i.e. Broken Spur, Justice, Pursuit, Streamside, Tin Star, and Waypoint to name a few). The *Wine Spectator* and Robert Parker's *Wine Advocate* has given high acclaim to the Bounty Hunter's Justice Series Collection wines, placing them in the top echelon of wines from California.



Bounty Hunter Wine Shop, Wine Bar & Smokin' BBQ



HISTORY:

*Bounty Hunter Wine Shop,
Wine Bar & Smokin' BBQ*

By 2003, Pope had opened an Old West-themed Wine Bar featuring an incredible wine list offering more than 400 bottles of great wine off the shelf and over 40 wines by the glass, with tasting flights, artisan beers, and a full lunch and dinner menu, featuring sandwiches and salads, real BBQ, cowboy steak, and the famous beer can chicken. Recently over 20 of the rarest and finest whiskies were added to our tasting menu.

LOCATION:

975 First Street Napa, CA 94559
707-226-3976
www.BountyHunterWinebar.com

ABOUT:

Housed in an historic 1880s building on First and Main in the heart of downtown Napa, the Bounty Hunter Wine Bar & Smokin' BBQ has been voted "Best Wine Bar in Napa Valley" five years running.

FOOD SPECIALITES:



Bounty Hunter BBQ

"Cheeseburger Wednesdays" feature a flight of the Valley's finest red wines alongside Idaho Kobe Beef Burgers with Cabot Cheddar on locally made buns. Other specialties include St. Louis cut ribs (\$12-\$24) and pulled pork, beef brisket, and shredded barbecued chicken sandwiches (\$12-\$13.50). An array of sides such as green salad, cole slaw, cornbread and house-made half-sour pickles are available in individual (\$1-\$5) and family size (\$6-\$15) portions.

GENERAL MANAGER:

Will Wright

DAYS & HOURS:

Open 7 days a week
Sunday – Thursday: 11 a.m. – 10 p.m.
Friday & Saturday: 11 a.m. – 12 a.m.